

NHS Customer Board for Procurement and Supply London Customer Board Meeting 16th May 2017

Category	Key updates
Strategic issues	<ul style="list-style-type: none"> • Crown Commercial Service (CCS) shared a number of opportunities with members which would generate savings. In particular HSCN has been working on a project focussing on the unbundling of the service provided through BT N3 network. It is expected that 35% savings could be achieved through transitioning over to the new model, in March 2018.
Meeting the financial challenge	<ul style="list-style-type: none"> • South East London is currently the best performing STP region, led by Guy's & St Thomas's NHS Foundation Trust and Kings College Hospital NHS Foundation Trust realising £221k savings on Core List. • HCTED update - NHS Supply Chain is working closely with trusts to ensure compliance. It was noted that the Cardiology Super Tender should unlock resistance to change across other categories as they come on-stream, due to resolution of operational issues. • With regard to MSK/Orthopaedics it was reported that five out of the ten Shelford Group Trusts are now ordering at the new prices and all Trusts should be able to by the end of this month. Savings are expected to be c£25m for ortho and c£13m on hips & knees across the ten Trusts. • With regard to Surgeons Gloves, it was reported that the matrix pricing offer and new award to commit 80% of sales to one supplier has been agreed and Trusts are currently in the process of converting. A document has been issued to Trusts demonstrating to them how to switch. The switch will realise savings of £893K. • Capital – NHSSC are looking back historically at every Trust to see how they've planned and developed a workplan with capital planning services are now embedded in some Trusts.
Developing the procurement function	<ul style="list-style-type: none"> • Update provided on the Nationally Contracted Products programme. Key points included: <ul style="list-style-type: none"> ○ Couch Rolls - uptake has been good with c£140k savings in the London region ○ Blunt Fill Devices – launched 24th April with savings expected c£170k for the London region ○ 49 out of 50 of all the upcoming products now have an estimated launch date
Meeting the quality challenge	<ul style="list-style-type: none"> • NHSSC have recruited two new Clinical Nurse Advisors have been recruited for East and West London, areas which previously had poor coverage
Communications	<ul style="list-style-type: none"> • Members were appraised of the confidentiality and press management statement, with a request to not share trust level data more widely • Recognition of the importance of communications & procurement capability in preparing for post-FOM launch • Importance of sharing effective practices with FDs and other key stakeholder groups around the positive work in other regions
How we work as a Board	<ul style="list-style-type: none"> • Agreement to consider slimming down the pre-read pack. Awaiting suggestions from members