

NHS Customer Board for Procurement and Supply Southern Customer Board Meeting 15th November 2017

Category	Key updates
Strategic issues	<ul style="list-style-type: none"> Update on the FOM was provided with discussion on the Medical Category Tower award. Update from the National Customer Board was provided. Discussion was had on metrics and the workplan, with agreement that further work was needed on clarifying the structure of the boards and how they link in with other forums going forward and ensuring there is no duplication between the workplan and metrics. Scan4Safety - a further 25 trusts are likely to be announced in January and will receive funding under the same model as the initial six. The Chair requested that all members should provide update from their trusts or sub region at the next meeting along with an update from the Pilot sites. It was noted that for the HCTED programme there has been some good progress and some of the escalations listed in the paper have now being worked through.
Meeting the financial challenge	<ul style="list-style-type: none"> NHS Supply Chain is at £255.4m against the £300m savings target. The South is performing well, particularly on NCP. It was confirmed that savings reported by NHS Supply Chain are NET to offset any cost pressures. Additional to this some of the cost pressures may be on specific products where there are cheaper alternatives on the contract that have been identified as being clinically acceptable alternatives but require a change in product by the trust to realise the savings Good progress is being made in the region on NCP. There is revised internal agreed target of £250m for Capital since the contractual target of £158m has already been met. The exiting levers for realising savings will continue to be worked as hard as possible.
Developing the procurement function	<ul style="list-style-type: none"> Update on the FOM procurement workshop held on 31st October 2017 was given, noting that the material from the session and the outputs would be shared with all trusts, not just those in attendance With regards to Procurement Standards in the South West six acute trusts have been assessed and reviewed, two are pending and another six are due by the end of February 2018. The South East anticipates that between four and six will be ready. In terms of South Central two trusts Portsmouth and the IOW have been through assessment and are awaiting their results. All were in agreement that it is a very intense process which is vigorous and robust.
Meeting the quality challenge	<ul style="list-style-type: none"> John Warrington joined the meeting to give an update on the Getting it right First Time Programme (GIFRT) which was started by Professor Tim Briggs around five years ago when he identified that there was huge clinical variation and that improved outcomes and savings could be achieved through standardisation. There are 24 clinical workstreams underway. The Chair asked for this to be a regular discussion point for the Board. Juliette New joined the meeting and provided a brief overview of the Scan4Safety programme, broad discussion was had on member trust readiness. It was confirmed that all acute trusts have to be GS1 compliant by 2020. Simon Hall provided an overview of where the CET came from under the CRB and the remit of the CET to assess the clinical value of products, bridging the gap between procurement and clinicians, providing a transparent tool so everyone is informed. The use and rationale behind the star ratings was given. Clinical use may vary for a product dependent on the care setting so it is for a trust to build their own criteria and use the scoring to support their discussion between clinicians and procurement. There are currently five CET reports live, all were in agreement that this is a valued function that needs to be retained in the future architecture.

Development topics	<ul style="list-style-type: none"> • HCSN is a replacement for N3. CCS confirmed that NHS Digital will be attending the next meeting to provide further update. CCS is running aggregated procurement for the regions with NHS Digital and is encouraging members to engage in this process.
Communications	<ul style="list-style-type: none"> • The Chair to write out to DoFs in the South West and South Central to secure broader membership. • Alan Hoskins confirmed he was representing a broad spectrum of trusts (Portsmouth, IOW, CCGS Hampshire, Surrey and Sussex along with Health Education England), which may mean that other members don't always attend, but he will communicate broadly with them. The DH agreed that they would consider what could be done to give central guidance for trusts on moving providers for the FOM, particularly around a standard break clause to be used in contracts which are being agreed in the interim. • Confirmation was given that the four Regional Heads of Procurement for NHSI had been announced. Mark Gronow will be taking on the role in the South from January 2018. • The Chair of the Commercial Solutions HoP Board is happy to look at splitting the meeting between members and non-members to ensure that the region can be covered and that the forum can be used to cascade some of the messages from the Southern Customer Board more broadly.