

NHS Customer Board for Procurement and Supply Northern Customer Board Meeting 8th December 2017

Category	Key updates
Strategic issues	<ul style="list-style-type: none"> The DH provided an update on the Future Operating Model and the Category Tower awards Brief overview of the NHSI/DH led workshop which was held on 31st October 2017 to work on what the future procurement department may look like was given explaining there was excellent representation from across all trust types with each attendee being asked to complete a trust impact assessment; these are now being collated by the DH There is an intention that each trust will nominate a clinical lead to act as an advocate on the FOM within their trust. Request was made that this be linked into the GIRFT workstream where appropriate NHS Supply Chain is seeing some trusts moving away from their route and requested that if they choose to do this they provide NHS Supply Chain with their pricing information and insight so that they can work through it. There was a message from Jim Craig at the HCSA event that the NHS needs to stand together against suppliers and stand behind the FOM In terms of Office Supplies the Category Strategy is being developed, engaging with the Trusted Customer but with a request to engage wider. CCS will be issuing a survey to a broader number of trusts to obtain input. It was confirmed that the ICC will not sign off a category strategy without involvement of the Trusted Customer
Meeting the financial challenge	<ul style="list-style-type: none"> The Chair asked members to raise any queries around the removal of Prompt Settlement Discounts as soon as possible to mitigate this loss as for those trusts who are benefiting from it when it is removed it will eat into the buy price sell price benefits. Gareth Harvey provided an update on NHS Supply Chain's financial position; the current savings figure stands at £262m, ahead of the anticipated figure to ensure the target of £300m is reach by the end of September 2018. There is a challenge at the moment in terms of measuring savings coming through wholly owned subsidiaries The region has seen a 4.2% growth in business; many trusts in the region are already starting on the journey to move from the 40 – 80%
Developing the procurement function	<ul style="list-style-type: none"> The Chair provided update that the region is doing well in terms of Procurement Standards; however, their challenge is now re-accreditation due to the time lapse from first accreditation and the associated resource to be able to do this. Congratulations were given to the Yorkshire and Humber region who managed to get all their acute trusts accredited by the deadline Central funding for CPSD in 17/18 has now been agreed, there is also consideration being given to 2018/19 funding, signs for which are very positive

Meeting the quality challenge	<ul style="list-style-type: none"> • NHSI has taken the decision that in terms of NCP the 27 sole award categories intended to be brought into the programme will not be. There are three live categories with adoption at 100% across the North. • Almost all trusts in the north have either raised or committed to raise a PO for PPIB funding • Andy Harris provided update on the programme noting that they are trying to ensure that for Community and Mental Health there will be a representative for each region • An overview of the GIRFT programme was provided by John Warrington, Professor Tim Briggs has been round each trust in the country who provided orthopaedic services and identified clinical variation; the findings were presented back to the Health Secretary and the DH. The programme has now moved on to look at other specialities with funding for 39 areas now in place along with associated 39 clinical leads. All were in agreement that Ruth Tyrell and Liz Lingard should be invited to attend the Board meetings as the regional GIRFT contacts
Development topics	<ul style="list-style-type: none"> • Mike Fairbotham, who chairs the National Ambulance Forum, joined the meeting and gave an overview of the group which focuses on aggregating spend, collaborative procurement and generally sharing the load amongst the service, the presentation was well received • Brian Mangan agreed to give further update at the next meeting.in respect to GS1 Scan4Safety
Communications	<ul style="list-style-type: none"> • The Chair provided a comprehensive update from the National Customer Board • The Chair asked that any examples of excellent practice be shared with him so they can be included on future agendas as well as any examples of where trusts are starting to work against the FOM model.
How we work as a Board	<ul style="list-style-type: none"> • It was agreed that as part of the early 2018 meetings, workshop groups will be used to consider a reflection on 2017 and plans for 2018 • An overview of Jon Hannah's role as Regional Head of Procurement for the North at NHSI was given; the role sits as part of the regional team and also the Operational Productivity Team